Beneficiary Partner:

Legal Name	BK Consult GmbH					
PIC Number	885931847					
OID Number	E10140595					
Short Name	ВКС					
Address of the organization						
Street	Bergstraße 42					
Town	Kolkwitz					
Postcode	03099					
Country	Germany					
Webpage	https://bk-con.eu					
	Specific Legal Statuses					
0	GmbH - Gesellschaft mit beschränkter Haftung / limited liability					
Organization's Legal Status	company					
Enterprise Data	01.07.2021/03.09.2019					
<u>De</u>	Department(s) Carrying out the proposed work					
Department name	Project Management					
Street	Bergstraße 42					
Town	Kolkwitz					
Postcode	03099					
Country	Germany					
	<u>Contact person</u>					
Title	Mr.					
Sex	Male					
First Name	Bernd					
Last Name	Kruczek					
Email	kruczek@bk-con.eu					
Position in organization	Managing Director					
Street	Bergstraße 42					
Town	Kolkwitz					
Postcode	03099					
Country	Germany					
Website	https://bk-con.eu					
Phone	+49 176 450 12146					
	Information on partnership and activities					
Role in the project	Other					
If "other" please specify	Quality Assurance, Curricula development					

BK Consult GmbH is a niche service provider with over 20 years of experience in Project Management and service delivery. BKC offers Quality Assurance Services for various projects in the fields of Vocational Education and Training (VET), Higher Education, and programs focused on Rights, Equality, and Citizenship, ensuring that projects achieve their intended results and objectives.

Small and medium sized enterprise

Type of the organization

To fulfill this role effectively, BKC employs a team of more than 10 professionals dedicated to QA and Evaluation functions. Additionally, BKC has developed advanced QA tools and processes that enhance **efficiency** and **reduce response times** during evaluation and quality assurance, providing:

- Early detection of possible deviations of the original Project Work Plan, in terms of timeline, quality, resources.
- A number of proposed Mitigation actions, taking into consideration the project and partnership dynamics, the actual phase of the project implementation (initiation, core project implementation period, capitalization), that are actually aiming to provide a safe pathway to meet the project objectives and achieve the envisages impact.
- **Risk Management support,** before and during the implementation of the project. For each of the Actions BKC is providing a coherent Action Plan in order to reduce the probability of the risk and increase the response capacity of the partners should some of the risks emerge.
- Peer review during the implementation of the main project activities covering a long list of Functions, including project management activities, deliverables drafting, overview of the design and delivery of training material, establishment and following of communication channels etc.

In the context of QA and Evaluation BKC has designed and is *currently implementing the establishment of a QA Framework for the delivery of e-learning activities in the VET sector,* covering an existing gap. Together with the two main VET Associations (EVBB and EVTA) and with other partnering experts in Quality Assurance BKC is mapping existing QA frameworks, including EQAVET, and the QA Frameworks established for Higher Education adjusting them to the particularities of the VET environment, where QA should cover e-WBL and other operational functions.

Additionally, *BKC has a comprehensive knowledge of the EU Competence Frameworks,* including the latest initiatives at an EU level, namely *DigCompEdu, EntreComp* and the *Green Skills Framework*. Due to the *participation at the DG Employ Working Groups for VET and Green Skills,* the experts of BKC have developed an extensive experience in the Green Transition and the overall role of VET in providing skills employees that will support the transition.

BKC also plays a key role in the renewal, updating, and design of **new Occupational Profiles** in alignment with **ESCO**, leveraging its experience in managing and implementing relevant activities at both the EU level (Knowledge Alliance LOT1-LOT2 projects) and the national level across various sectors, including construction.

In this context, BKC has been responsible for conducting **Training Needs Analyses** (TNA) related to sectoral AS-IS assessments, laying the foundation for comprehensive skills gap analyses. This process identifies necessary new or updated competencies for various ESCO-related professions. Notable projects where BKC has contributed to the **update and development of Occupational Profiles** include Eldicare 2.0, DigiGreen Post, and baSE.

On the other end, BKC is *providing support for the identification and realization of TO-BE visions* with the organization of *Stakeholder Analysis* and the *conduction of Consultations*, with the use of various techniques (open consultation process, expert validation workshops, world cafes etc), leading to *policy recommendations* that are linked to specific actions and activities towards their realization.

Due to its *active participation in the activities of EVBB* (European Association of Institutes for Vocational Training) – member since 2021- which is one of the largest Associations for VET, EVBB has developed a network that increases its outreach capacity, bringing BKC in direct contact with partners from 3 continents. Within this context, BKC is in direct contact with Stakeholders from Asia (i.e. China, Thailand, India, Malaysia) and Africa (i.e. Kenya, Liberia, Morocco, Tunisia, Palestine and Libya).

On the other hand, BKC is also an active member of one of the main business representative Associations at an EU level, namely European Entrepreneurs (CEA-PME), with one of the managing

partners of BKC holding the position of the Vice-Presidency of the Association. This provides a direct access to the market perspective of VET, covering various markets in the EU, but also in Sub-Saharan Africa.

Further questions

Describe briefly the relevant past or current experiences linked with the area covered by the project (max 1000 characters).

BKC provides a wide bouquet of services, facilitating educational providers through the design and delivery of competence-based training curricula, with the intention to provide added value at local, regional, national, and transnational level.

BKC masters a wide range of techniques and methodologies in Education, with solutions that are fully adaptable in the modern learning environment creating state of the art learning solutions with a smart use of resources. Within this context, following the last breakthroughs at an EU level BKC is considered experts in the creation and management of CoVEs.

In the field of design and delivery of on-line learning experiences, BKC demonstrates a significant experience, including the *development of a "Digi-Path" mobile app* for the creation of an experiential environment in which migrants are going to learn about the accessibility to local services.

Enhancing the Digital Competences of Trainers to support the delivery of online training for the Youth, through the participation in projects like STEP3 and DISCVET.

BKC also managed the **DIGITS** project (*Soft DIGITal Skills building for TCN women*), which aims at improving **the digital inclusion of TCN women** in the selected EU countries through practical tools and tailored educational interventions to ensure a better life quality for them.

BKC has led and successfully finalized the **OLEE project**, which has introduced **innovative digital education solutions**, including e-learning modules and a **Virtual Laboratory** (V-Lab) for hands-on online experiments, benefiting vocational educators, students and institutions by enhancing digital competencies

Recently, BKC has launched three new Erasmus+ Capacity Building Projects in the field of VET (leading one of them, namely VET4Youth Project, in the Southern and Eastern Mediterranean region), reinforcing its commitment to international collaboration and higher education development. These projects aim to modernize curricula, enhance institutional governance, and strengthen connections between academia and industry. Additionally, BKC has participated in a *Micro-Credentials* (Micro-Cred) project called *MiCRET*, aligning with the European framework for flexible learning pathways. This initiative focuses on providing targeted, skills-based certifications to support lifelong learning and workforce adaptability. Through these projects, BKC continues to drive innovation and excellence in education.

Project teams, staff and experts					
Name and function	Organisation	Role/tasks/professional profile and expertise			
Bernd Kruczek, Manager	BK Consult GmbH	Bernd studied political sciences, with specialisation in the "Diplomatic Service". He <u>has been an EU expert on behalf of Spree-Neisse District Administration</u> and member of Land Brandenburg governmental working group. Managing Director of BK Consult he is member of the <u>Federal IQ Department of Migrant Economics</u> , created by the Federal Ministries of Labour and Economics as well as the Labour Agency. In the last years he has managed various E+ projects , where -among other- he was responsible for the design and <u>delivery of social inclusion policies</u> , <u>employment solutions</u> and other <u>training methodologies</u> , with a specific focus on the ageing population. An expert in Quality Assurance for the Curriculum Design Process, he has also an extensive knowledge of Evaluation Methodologies , creating feedback loops within the projects he manages.			
Sadullah Altuntas, Researcher	BK Consult GmbH	Sadullah is experienced in Quality Assurance, Project Design and Management, Field Research and International Trade. After studying International Relations, European History and EU Law, he has gained a vast experience in design and implementation of EU funded projects in Vocational Education, Curriculum Development, Youth Employment and Entrepreneurship. From 2017 to 2022, he managed Erasmus for Young Entrepreneurs Programme, a cross-border exchange initiative which gives new or aspiring entrepreneurs the chance to learn from experienced entrepreneurs. He has facilitated over 200 exchanges between Host and New Entrepreneurs, being voluntarily active in organizations supporting better integration of refugees and migrants in Germany. He speaks Turkish (native), English (Fluent), German (Fluent) and French (Intermediate).			
Paris Valadakis, Technician	BK Consult GmbH	Paris_is a highly skilled professional with over 13 years of experience in the tech industry. He has sharpened his skills in <i>web development</i> , <i>digital marketing, and system administration</i> , and is knowledgeable in platforms such as Joomla, Wordpress, and Moodle. His strong understanding of SEO, UI design, and database management, combined with his expertise in developing and administering learning platforms, make him a valuable asset in any team. He has also honed his skills in <i>SCORM content development</i> and is proficient in using <i>Articulate Storyline</i> . His commitment to client support and education, along with his expertise in web development and learning platforms, make him a sought-after professional in the field.			
Ana Antonova- Georgieva, Researcher	BK Consult GmbH	Ana has a Bachelor's degree in International Relations and European Institutions and a Master's degree in Political Science and Government from Università degli Studi di Milano (Milan, Italy) and is currently completing her PhD in International Law at Sofia University St Kliment Ohridski (Sofia, Bulgaria). Ana is a former Expert – Schengen, Borders, Migration and Asylum at the EU and International Cooperation Directorate , Ministry of Interior (Sofia, Bulgaria), primarily working on the Blue Card Directive and migrant integration. She has a profound interest in asylum and refugee law, terrorism and counter-terrorism, migrant integration, international and European law and human rights.			

		For the past almost four years, she has been working as a project
		manager for EU-funded projects, primarily Erasmus+ KA1 and KA2 projects. Since 2023 she is project manager for BK-Consult, dealing with the different stages from project proposal to research, content creation, quality management, dissemination and reporting. Ana is also consulting on Horizon Europe project setting up and implementation.
		Spoken languages: Bulgarian, English, Italian and Spanish.
Sefa Cavdaroglu, Researcher	BK Consult GmbH	Sefa is an experienced economist specializing in international development cooperation, project financing and public sector reform. With a strong background in managing large-scale international programs and projects, he has extensive expertise in the MENA and CEE regions. He has played key roles in major international initiatives focused on financial sector development, capacity building, MSME finance and administrative reform, contributing to global discussions within EU, UN, and G20 coordination mechanisms. As a consultant, he has worked extensively on EU-funded initiatives, including serving as an external evaluator for Erasmus+ projects at the Turkish National Agency. Holding a master's degree in International Development Policy (MIDP) from Duke University, he combines analytical rigor with a deep understanding of international development cooperation. His expertise spans quality management, policy evaluation, impact assessment, and monitoring & evaluation. Sefa speaks English, German and Turkish fluently.
Maria Tasheva, Researcher	BK Consult GmbH	Maria is an engineer, holding a Bachelor's degree from the Forestry University and a Master's degree in Innovation, Entrepreneurship, and Finance from a joint program between VUZF Sofia and the Business Institute. She has comprehensive expertise in project consultancy, having worked across various sectors, including public organizations, NGOs, and the IT industry. Maria specializes in the development and management of educational projects, including Erasmus+ within Adult Education, School Education, Higher Education, and Vocational Education and Training (VET) sectors. Her previous roles include leading significant projects funded by OS, Youth in Action, E+, EYF, Horizon Europe, where she coordinated national and international initiatives for quality assurance, inclusive education, food security, establishment and implementation of robust Quality, Monitoring and Evaluation frameworks.
		With over 15 years of involvement in educational and youth sector programs , Maria's diverse background equips her with the skills necessary to ensure high standards of accountability and effectiveness. Her experience includes facilitating regular team meetings to promote open communication and address challenges proactively.
		Spoken languages: Bulgarian, English, Italian, Russian and Spanish.
Maria Davari, Communication Manager	BK Consult GmbH	Maria is a marketing and business professional with over 20 years of experience in market research, branding and sales strategy. She has led successful campaigns, optimized brand positioning and enhanced customer engagement. As Marketing Manager at Familior, she secured 3rd place in the Attica Entrepreneurial Competition. She holds a degree in Marketing from the Technological Educational Institute of Athens, specializing in consumer behavior and business strategy, which complements her expertise in digital marketing, customer insights and business development.

Daily Rates

Note that all the staff categories should be filled!

Project Manager	220,00€
Researcher	220,00€
Technician	160,00€
Administrative	140,00€

Please indicate any action/project that has been awarded funding from an EU institution or agency in the last 4years.

	Project Reference No	Period	Role	Amount	2
Participant	and Title, Funding programme	(start and end date)	(COO, BEN, AE, OTHER)	awarded (Euro)*	Project webpage (if any)
BK Consult GbR	ERASMUS-DE02-KA204- 006478 Tour2Include	11/2019 – 10/2021	BEN	38.830,00€	https://elearning.tour2include.e u/
BK Consult GbR	ERASMUS-610455-EPP-1- 2019-1-MY-EPPKA2-CBHE- JP Ind4.0	12/2019 - 11/2021	BEN	57.090,00€	https://www.ind4-0-eu.my/
BK Consult GbR	ERASMUS-DE02-KA204- 007682 Digi-Path	11/2020- 10/2022	coo	48.190,00€	https://digipathproject.eu/
BK Consult GbR	ERASMUS-DE02-KA204- 39347641 uRBFARM	09/2020- 08/2020	BEN	42.795,00€	https://urbfarm-project.eu/
BK Consult GbR	ERASMUS-HR01-KA202- 077791 FlyVETUp	11/2020- 11/2022	BEN	26.032,00€	https://flyvetup.com/
BK Consult GbR	ERASMUS-MK01-KA204- 077862 RomaPlus	11/2020- 11/2022	BEN	28.252,00€	https://romaplus.eu/
BK Consult GbR	ERASMUS-DE02-KA202- 007390 Action	11/2020- 11/2022	BEN	27.767,00€	https://project-action.eu/
BK Consult GbR	ERASMUS-CZ01-KA204- 078197 ICT4Elders	11/2020- 11/2022	BEN	44.105,70€	https://www.ict4elders.eu/
BK Consult GbR	ERASMUS-SI01-KA202- 075881 SecureHealth	11/2020- 11/2022	BEN	28.335,00 €	https://secure-health.eu/
BK Consult GbR	ERASMUS-PL01-KA202- 081648 PsychONskills	11/2020- 11/2022	BEN	32.145,00€	https://psychonskills.eu/
BK Consult GbR	ERASMUS- 621478-EPP-1- 2020-1-EL-EPPKA3-IPI-SOC- IN Unique	01/2021- 01/2023	BEN	56.497,74€	https://www.uniqueproject.eu/
BK Consult GbR	ERASMUS- 619158-EPP-1- 2020-1-CY-EPPKA2-CBHE-JP Ecomarine	01/2021- 01/2024	BEN	64.945,00€	https://ecomarine-project.eu/
BK Consult GbR	ERASMUS-RO01-KA204- 080214 Proma	12/2020- 11/2022	BEN	29.870,00 €	http://promaproject.eu/
BK Consult GbR	ERASMUS- 621403-EPP-1- 2020-1-EL-EPPKA3-IPI-SOC- IN Faith	01/2021- 01/2023	BEN	41.406,74€	https://faith-project.eu/
BK Consult GbR	ERASMUS-DE02-KA227- ADU-008236 CUBE	06/2021 - 06/2023	coo	59.509,00 €	https://euprojectcube.eu/
BK Consult GbR	ERASMUS-DE02-KA226- VET-008014 PERCEIVE	03/2021 - 02/2023	coo	55.100,00€	https://www.perceiveproject.eu
BK Consult GbR	ERASMUS-DE02-KA226- VET-007926 REACT	05/2021 - 04/2023	BEN	28.570,00€	https://reacteclass.eu/

BK Consult GbR ERASMUS-DE02-KA226-VET-008016 STEP 3 03/2021 - 02/2023 BEN 18.035,00 € https://step3-project.eu BK Consult GbR ERASMUS- 618963-EPP-I-2020-1-LA-EPPKA2-CBHE-JP Astra 02/2021 01/2024 BEN 72.096,74 € https://astra-project.eu BK Consult GmbH ERASMUS- DE02-KA220-VET-000029587 OLLE 02/2022-01/2024 COO 60.217,00 € https://oleeproject.eu BK Consult GmbH ERASMUS- FR01-KA220-VET-000032921 DESTINE 11/2021-10/2023 BEN 36.120,00 € https://destineproject.co BK Consult GmbH ERASMUS- DE02-KA220-VET-356430000 MiTRUST 11/2021-10/2023 BEN 35.987,00 € https://www.migrantstrust//en/ BK Consult GmbH ERASMUS- ERASMUS- IT01-KA220-VET-000030283 Hack4Society 11/2021-10/2023 DE02-KA220-VET-000030283 DO7/2024 BEN 37.676,00 € www.therestoreproject. BK Consult GmbH ERASMUS- IT01-KA220-VET-000034700 Up-Sailing 02/2022-02/2024 DO7/2024 BEN 29.074,00 € https://upsailing.eu/ BK Consult GmbH ERASMUS- R001-KA220-VET-000034700 Up-Sailing 02/2022-02/2024 BEN 29.531,00 € https://upsailing.eu/	u/ Dom/ t.com
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BK Consult ALL-INNO-EDU-ENTERP 07/2022- BEN 85.503,00 € https://digigreenpost.eu https:	u/
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BK Consult GmbH ERASMUS- 001-KA220-VET- 000033014 02/2024 BEN 41.100,00 € https://www.evolve5.et	u/
BK Consult GmbH COVE-1010561848 TourX 07/2022- 06/2026 BEN 193.840,40 € https://tour-x.eu/	

BK Consult GmbH	ERASMUS- DE02-KA220- VET-000089169 CollaboratiVET	01/09/2022 - 31/08/2024	BEN	35.650,00€	https://collaborativet.eu/
BK Consult GmbH	ERASMUS- RO01-KA220- VET-000086834 TeSTED	03/10/2022- 02/10/2025	BEN	41.685,00€	https://tested-project.eu/
BK Consult GmbH	ERASMUS- DE02-KA220- ADU-000088571 MothersCan	01/11/2022 - 31/10/2025	BEN	39.260,00€	https://www.motherscan.eu
BK Consult GmbH	ERASMUS- PL01-KA220- ADU-000033746 DIGITS	01/02/2022 – 31/01/2024	BEN	43.825,00 €	https://bk- con.eu/project/digits/
BK Consult GmbH	ERASMUS-DE02-KA210- VET-0001621 e-tourism	01/09/2023- 31/08/2024	BEN	15.700,00€	https://bk-con.eu/projects/e- tourism/
BK Consult GmbH	ERASMUS-DE02-KA210- VET-000159298 Rotate	01/10/2023- 30/09/2024	COO	25.000,00€	https://project-rotate.eu/
BK Consult GmbH	Forward Looking- 101087478 TOURing	03/01/2023 – 02/01/2025	BEN	43.357,00€	https://touringproject.eu/
BK Consult GmbH	ERASMUS-EDU-2022-CB- VET 101092488 Design Together	03/01/23 – 30/12/2025	BEN	42.034,00€	https://design-together.eu/
BK Consult GmbH	ERASMUS- IT02-KA220- HED-000087138 MODES	01/12/2022- 31/11/2024	BEN	32.625,00€	https://modes.unilink.it/
BK Consult GmbH	ERASMUS-EDU-2022-PI- ALL-INNOERASMUS 01111721 Eldicare 2.0	01/07/2023 to 30/06/2027	BEN	218.408,00€	https://eldicare2-0.eu/
BK Consult GmbH	ERASMUS- IT01-KA220-VET- 000159898 DigiGEAR	01/12/2023- 30/11/2026	BEN	40.000,00€	https://digigear.eu
BK Consult GmbH	ERASMUS- DE02-KA220- VET-000166450 VETCompass	01/09/2023- 31/08/2026	BEN	46.020,00€	https://vetcompass.eu/
BK Consult GmbH	ERASMUS-EDU-2023-CB- VET-101129220 TourEdu4All	01/12/2023- 30/11/2026	BEN	66.811,20€	https://touredu4all.eu
BK Consult GmbH	ERASMUS-EDU-2023-CB- VET-101129381 CultiVETing	01/12/2023- 30/11/2026	BEN	34.566,00 €	https://cultiveting.eu
BK Consult GmbH	ERASMUS- DE02-KA220-VET-00016459 0 MIRANDA	01/09/2023- 31/08/2026	BEN	60.000,00€	https://miranda-project.eu/
BK Consult GmbH	ERASMUS-2023-PCOOP- ENGO-101133722 SafeSpaces	01/09/2023- 31/08/2026	BEN	56.520,00€	https://safespacesproject.eu
BK Consult GmbH	ERASMUS-EDU-2022-PEX- COVE-101104597 AgriFood4Future	01/06/2023- 31/05/2027	BEN	87.269,00€	https://agrifood4future.com
BK Consult GmbH	ERASMUS-ES01-KA220- VET-000166724 Digi-Branding	01/10/2023- 30/09/2025	BEN	31.225,00€	https://digibrandingeu.wordpres s.com/
BK Consult GmbH	ERASMUS-EDU-2023-PEX- COVE-101056184 STARS	01/03/2024- 14/03/2028	BEN	197.428,00€	https://shapingsport.eu/

BK Consult GmbH	ERASMUS-EDU-2024- CBHE-101179755 Re-Grow	01/11/2024- 31/10/2027	BEN	73.255,41 €	https://regrow-project.com
BK Consult GmbH	ERASMUS-EDU-2023- CBHE- 101128509 Re-direction	01/01/2024- 31/12/2026	BEN	72.804,60 €	https://www.re-direction.org/
BK Consult GmbH	ERASMUS-PL01-KA220-VET- 000257317 VET MARKET	01/09/2024 - 31/08/2026	BEN	39.425,00€	https://vetmarketplace.eu/
BK Consult GmbH	ERASMUS-EDU-2024-CB- VET-101183414 ALLIANCE	01/01/2025 - 31/12/2027	BEN	43.878,56 €	https://allianceproject-eu.com/
BK Consult GmbH	ERASMUS-EDU-2024-CB- VET-101183403 VET4Youth	01/01/2025 - 31/12/2027	coo	140.640,93 €	https://vet4youth.eu
BK Consult GmbH	ERASMUS-EDU-2024-CB- VET-101183385 Foundations	01/01/2025 - 31/12/2027	BEN	42.063,74€	https://layingthefoundation.e u
BK Consult GmbH	ERASMUS-EDU-2024-PEX- COVE 101194102 SeaAhead	01/01/2025 - 31/12/2027	BEN	145.879,52€	https://bk- con.eu/projects/seaahead/
BK Consult GmbH	ERASMUS-EDU-2024-POL- EXP-MICRO-CRED 101195980 MiCRET	01/01/2025 - 31/12/2026	BEN	56.924,00€	https://micret.eu
BK Consult GmbH	CERV-2024-DAPHNE CERV- LS 101195237 GBV-Watch Salons	01/01/2025 - 31/12/2026	BEN	73.733,50€	https://bk- con.eu/projects/gbv-watch- salons/
BK Consult GmbH	ERASMUS-DE02-KA210- ADU-000267156 CoachingHer	01/02/2025 - 31/03/2026	BEN	15.100,00€	https://www.coachingher.eu
BK Consult GmbH	ERASMUS-DE02-KA220- ADU-2DCF8504 HomeBound Horizons	01/12/2025- 30/11/2028	coo	83.300,00€	na
BK Consult GmbH	ERASMUS-EDU-2025-CB- VET- 101242540 PrecAgri4All	01/09/2025 - 31/082028	BEN	41.010,08 €	na
BK Consult GmbH	ERASMUS-DE02-KA220- VET-000363046 GreenBuildEd	01/09/2025 - 31/07/2027	BEN	45.000,00€	na
BK Consult GmbH	ERASMUS-FR01-KA220-VET- 000364550 SenseVET	01/10/2025 - 30/09/2028	BEN	50.000,00€	na